# How to Conduct On-Farm Trials 

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How can you determine whether a treatment (this might be an additive, a fertilizer, snake oil, etc.), cultivar, or management practice is effective?

Test it for yourself in your orchard

- Treat part(s) of your orchard with the material
- Leave part(s) untreated
- Measure tree response
- Yield
- Leaf analysis
- Nut quality
- Etc.
- Compare response of treated versus untreated



## How do we decide if something is better?

- We need at least two 'treatments' so we can make a comparison
- We need an objective way of evaluating the two treatments
- Statistics can help us determine if a treatment actually affects plant performance


## On average who's taller - men or women?



In our samples there is a range of heights of both men and women. Men's heights range from 66 to 74 ", women 60 to 67 ". Some women are taller than some men.

## Sample statistics

- Averages or means

|  | men | women |
| :---: | :---: | :---: |
|  | 66"1 | $66^{\prime \prime}$ |
|  | $72^{\prime \prime}$ | $67^{\prime \prime}$ |
|  | $74^{\prime \prime}$ | $66^{\prime \prime}$ |
|  | $71^{\prime \prime}$ | $60^{\prime \prime}$ |
|  | $70^{\prime \prime}$ | $66^{\prime \prime \prime}$ |
| averages | $70.6^{\prime \prime}$ | $64.2^{\prime \prime \prime}$ |
|  | $510^{\prime \prime}$ | $54^{\prime \prime}$ |
|  |  |  |

We can take the average of each group, but with the variability in men's heights and in women's heights, how do we know if these numbers really different?

- We start by evaluating the spread (statisticians use measures of variance or standard deviation)

$$
\begin{aligned}
& \text { standard deviation }=\sqrt{\text { variance }} \\
& \text { coefficient of variation }=\frac{\text { standard deviation }}{\text { mean }} \times 100
\end{aligned}
$$



## Groups or populations with large (green) and small (red) spreads

## Comparing groups with small versus large spreads



## Analysis of Variance（ANOVA）using Microsoft Excel

| －Microsoft Excel－Book1 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 囷 Eile Edit Yiew Insert Format Iools Data Window Help Adobe PDF |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 云県里。 |  |  |  |  |  |  |  |  |  |  |  |
| Q9 $\quad \rightarrow \quad f_{x}$ |  |  |  |  |  |  |  |  |  |  |  |
|  | A | B | C | D | E | F | G | H | 1 | J | K |
| 1 |  | men | women |  |  |  |  |  |  |  |  |
| 2 |  | 66 | 66 |  |  |  |  |  |  |  |  |
| 3 |  | 72 | 67 |  |  |  |  |  |  |  |  |
| 4 |  | 74 | 62 |  |  |  |  |  |  |  |  |
| 5 |  | 71 | 60 |  |  |  |  |  |  |  |  |
| 6 |  | 70 | 66 |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |

In Microsoft Excel，enter the data in two columns，one for each＇treatment＇ （here men and women）


In Microsoft Excel (Office Professional 2016), go to 'File'


Then to 'Options'

## Then to 'add-ins'

## Select Excel Add-ins and click 'Go'

Excel Options


Trust Center

## Select 'Analysis ToolPack' and 'OK'

| Add-ins |
| :--- |
| Add-ins available: |
| Analysis ToolPak |
| Euro Currency Tools |
| Solver Add-in |
|  |
| Browse... |

Now when you click on 'Data' you'll see a 'Data Analysis' tab over to the right.


Select ‘Anova: single factor’

Select 'Anova: single factor'
Tell Excel where to find your data and where you want the analysis output


| 4 | A | B | C | D | E | F | G | H | 1 | J | K |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | men | women |  |  |  |  |  |  |  |  |  |
| 2 | 66 | 66 | Anova: Single Factor |  |  |  |  |  |  |  |  |
| 3 | 72 | 67 |  |  |  |  |  |  |  |  |  |
| 4 | 74 | 62 | SUMMARY |  |  |  | Average | Variance |  | Averages |  |
| 5 | 71 | 60 |  | Groups | Count | Sum |  |  |  |  |  |
| 6 | 70 | 66 |  | men | 5 | 353 | $70.6 \sim 8.8$ |  |  |  |  |
| 7 |  |  |  | women | 5 | 321 | 64.2 | 9.2 |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  | ANOVA |  |  |  |  |  |  |  |
| 11 |  |  |  | Source of Varia | SS | $d f$ | MS | $F$ | P-value | Fcrit |  |
| 12 |  |  |  | Between 1 | 102.4 | 1 | 102.4 | 11.37778 | 0.009741 | 5.317655 |  |
| 13 |  |  |  | Within Gr | 72 | 8 | 9 |  |  |  |  |
| 14 |  |  |  |  |  |  |  |  |  |  |  |
| 15 |  |  |  | Total | 174.4 | 9 |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |  |  |  |

The $P$ value tells whether or not the two means are significantly different. The $P$ value is the probability that the two means are not different. In this case there is a $0.97 \%$ chance that the means are not different, or a $99.03 \%$ chance that they really are different.

Conclusion: Men are taller than women!
Note: in scientific research we generally consider means to be different if the ANOVA tells us there is at least a $90-95 \%$ chance that they are different.

## Orchard research

- You need at least two treatments so you can make a comparison
- Treatments must be replicated (we like to see at least 4 replicates)
- The difference between replicates of each treatment give us a measure of the variance (spread or variability of the data)
- Replicates should be arranged in a randomized fashion so that difference in the field (soil properties, slope, elevation, water, etc.) do not unfairly influence one treatment




We've divided this orchard block into ten sections, each one an irrigation panel.


Let's suppose we want to compare two treatments: A and B. These might be two fertilizer materials. Each pair of panels is one replicate. We randomly assign each panel in a replicate one of the treatments, A or B .


We collect data from each panel individually, so we have five ' $A$ ' measurements and five ' $B$ ' measurements. Measurements could be nut yield (shown on figure), leaf nutrient levels, insect populations, etc.


## Other considerations

- Sometimes real randomization is not possible
- You can still replicate and conduct an analysis of variance, but there's a chance that observed difference will be from field variation, not the treatments
- Replicates always must be sampled or harvested separately
- It is a good idea to leave 'buffer' rows that separate treatments, so adjacent treatments are not affected
- This is particularly important with things like spray treatments, but even hedging one row will affect the next row
- Treatments could be applied to every other row
- Local Cooperative Extension personnel can help you set up and analyze field research


